

Enable Clients to Work Without Compromise



We are the **ONLY** all-in-one solution for content collaboration, protection, compliance and threat prevention.

Egnyte provides your clients with fast, real-time access to their files and folders via their desktop, Windows, Apple, or Android devices, whether they are in the office or working from home. It's never been easier to manage files, from millions of endpoints, from one single pane of glass. In addition, we provide a comprehensive data security and compliance solution that delivers complete visibility into unstructured data repositories (cloud and on premises), control over access, location and sharing, and robust protection against internal and external threats. Egnyte uses AI to identify critical content (e.g. PII, PHI, PCI, etc.) and then locks them down and encrypts them.

Deliver Enterprise Quality Services to SMB Clients


- Replace legacy file servers
- Advance secure collaboration
- Ransomware protection
- Compliance tools
- Identify sensitive data
- Increases data security
- Integrates with the tools they use
- Customize to the need of the client
- Replace VPN

Key Feature of Egnyte

-  **Enterprise File Sharing**
-  **Secure Collaboration**
-  **End-to-End Data Encryption**
-  **Ransomware Protection**
-  **Automatic Data Governance**
-  **Unified End User Activity Visibility and Management**


"A lot of our clients are on a transformational journey to the cloud. Egnyte allows us to move them quickly, cost-effectively and without disruption to their business."

- Sanjay Mistri | Vendor & Alliances Director




"Every client gets Egnyte, every single client. And since he adopted the strategy of putting every client on Egnyte, he's never lost an account."

- Cindy Phillips | Director of Marketing



"It was clear to us that Egnyte would be a perfect solution to Parkinson's ongoing business needs. Our experience with Egnyte's migration tools gave us the best chance of meeting the aggressive move deadline."

- Ryan Mann | Owner



Partners Profit with Egnyte

The Egnyte MSP Partner Program helps you drive more sales by giving you a proven tool that makes your clients safer and more productive. We have a team specifically dedicated to making our MSP partnerships successful!

Within our MSP dashboard, you can manage everything from one pane of glass. If you require assistance with Egnyte, your Partner Account Manager is only a phone call away. Best of all, if you need some help in explaining or demonstrating Egnyte to push a potential sale across the finish line, we're here to assist you in landing that next big client.

Partnership Benefits

- Good margins
- Free training
- Cobranded marketing material and programs
- Dedicated MSP team
- Expand to complex verticals (i.e. Life Sciences)
- Co-selling
- SME's in Life Sciences and Governance
- Reduces administration costs
- Position as a security forward provider
- Easy deployment & management

For more information visit

www.egnyte.com/MSP

EGNYTE

Egnyte fuels business growth by enabling content-rich business processes, while also providing organizations with visibility and control over their content. Egnyte's cloud-native content platform leverages the industry-leading content AI engine to deliver a simple, secure, and vendor-neutral foundation for managing content across business applications and storage repositories. Egnyte's channel partner program enables MSPs, VARs and Referral partners to deliver solutions to clients ranging from simple to complex. **For more information, visit www.egnyte.com/msp**

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